



Procurement



Procurement and Provisioning

As part of our end-to-end, fully managed suite of IT solutions, Synergy Inc. proactively procures and provisions hardware for customers. As a Value Added Reseller, Synergy is uniquely positioned to provide a wide variety of IT based products that are aggressively priced and available when required. In delivery of our services, Synergy will leverage our professional expertise and expansive partner network to deliver value added support that effectively address our customers current and future needs.

PROCUREMENT AND CONSOLIDATED PURCHASING:

We help manage procurement needs from start to finish, including shipping, tracking and returns. Both our relationships and experience enable us to offer full procurement support and provide for the timely delivery of equipment requirements. Our consolidated purchasing leverages multiple suppliers through a single point of contact.



PROVISIONING SERVICES:

Our Provisioning Services gives customers the flexibility to contract for equipment and / or services on a "just-in-time" basis to make best use of financial resources. Storing essential inventory in our centralized warehouse allows us to have what customers need - when its needed. Provisioned equipment can be purchased any time and shipped or delivered across the nation.

HARDWARE PROCUREMENT:

Synergy can manage the purchase of IT equipment and peripherals and source products direct from the manufacturer as well as from many different distributors. We can also act as an extension of our customers existing purchasing / procurement department.

QUOTES:

We have the ability to quote a vast number of manufacturer products to our valued customers. 95% of all quote requests can be completed within 6-hours. Quotes are reviewed to ensure that the best possible price is provided. We have the ability to source hard to obtain and constrained products. In addition, Synergy will facilitate the return of any unwanted products and manage the repair or return of DOA products.

WAREHOUSE:

Our equipment provisioning service significantly reduces time to market while also minimizing the percentage of current market value you incur on the provisioned equipment. Provisioned inventories are maintained in our centralized warehouse and are adjusted based on forecasts.

TRACK AND MANAGE SERVICES:

Synergy will track all procured hardware orders from inception to delivery. We will:

- Track and manage stock levels
- Provide run rates on equipment
- Monitor actual use against expected use

Equipment will be tracked until the product is installed for complete server orders and updated in the maintenance inventory.

Buffalo

275 Northpointe Parkway
Amherst, New York 14228

Sales (716) 250-3940
Fax (716) 691-3876
Service (888) 999-6927

Rochester

1100 Pittsford Victor Road
Pittsford, New York 14534

Sales (585) 381-4120
Fax (585) 264-6020
Service (585) 381-4121

Syracuse / Albany

106 Metropolitan Drive
Liverpool, New York 13088

Sales (315) 457-4444
Fax (315) 457-6075
Service (888) 999-6927





Procurement



Procurement and Provisioning

DELIVERY:

Synergy has nationwide capability and can ship or deliver inventory anywhere. We use a wide variety of methods to ensure that inventory is where you want it when you need it. We leverage our service across a single process, providing procurement, provisioning and delivery of inventory ranging from desktops to infrastructure and servers. We can deliver provisioned and configured hardware within one business day.

PROJECT BASED P/P SERVICES:

Synergy provisions the inventory of your choice and delivers it according to your schedule. The process starts well in advance of the first delivery, from ordering and establishment of support inventories to timely delivery. Prior to making procurement or provisioning arrangements, Synergy will determine the product type needed, requirements and sales cycle. We then set stocking levels and design a standard platform. This method of customized provisioning protects against price increases and guarantees the same equipment is available, with the same image for the life of a roll-out. Both phased provisioning and re-provisioning can be provided. Re-provisioning can be utilized when inventories are reviewed for surplus or deficiencies based on new requirements. Synergy remains responsible for the inventory and does not require customers to purchase the equipment in any particular time period.

CUSTOMIZED ONLINE ORDERING:

Customers can use Synergy's automated ordering system to request provisioned equipment. Our system simplifies the equipment request process by allowing you to access our Web interface to place orders. The application notifies us of

your need so that we can retrieve the item from our warehouse and make delivery based on your instruction.

QUALITY RESELLER:

Synergy is ranked among the largest Value Added Resellers (VAR) in the nation and hold premier partnership status with major manufacturers. We maintain the highest levels of certifications and participate on many industry advisory councils such as IBM, HP, Microsoft, and Cisco. These relationships allow us to deliver the quality products you require when you need them.

SYNERGY'S VALUE ADD:

Synergy integrates the procurement, provisioning and inventory management process to accelerate cycle time and reduce overall costs. Our streamlined services enable us to assist customers in obtaining the right equipment at a fair price while expediting delivery to various locations.

With only one point of contact for order requests we reduce time to delivery. We maintain a product inventory to support the immediate equipment requirements of our customers, reducing overall purchasing costs and the need for supplier interaction.

By partnering with Synergy for IT procurement or provisioning, customers gain a centralized point of contact, streamlined purchasing processes and cost savings. Customer satisfaction, improved efficiencies along with measurable cost reductions are just a few ways Synergy delivers added value to our service.

Large enough to deliver... Small enough to care



Buffalo

275 Northpointe Parkway
Amherst, New York 14228

Sales (716) 250-3940
Fax (716) 691-3876
Service (888) 999-6927

Rochester

1100 Pittsford Victor Road
Pittsford, New York 14534

Sales (585) 381-4120
Fax (585) 264-6020
Service (585) 381-4121

Syracuse / Albany

106 Metropolitan Drive
Liverpool, New York 13088

Sales (315) 457-4444
Fax (315) 457-6075
Service (888) 999-6927